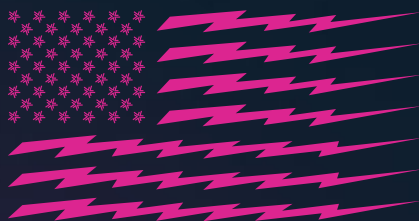




## Lynkwell Upgrade™

Elevate your EV charging experience with a complete EV charger & support upgrade, backed by our US-based team.



### Fully BABA Compliant

- ✓ XLynk™ Charger
- ✓ Pedestal
- ✓ Cable Management



## Upgrade to a Better Charging Experience

A great charging experience for both charging destinations and drivers is possible. Lynkwell Upgrade™ is a simple program for replacing aging and low-performing chargers with a complete EV charging solution. Upgrade more than just your chargers - upgrade your charging experience.



## One Partner, One Complete EV Charging Solution.

If your current charging provider leaves you with broken stations, failed sessions, a bad driver experience, or missed revenue opportunities... you need more than just a charging provider, you need a charging partner.



### Hardware

American manufactured and designed with sleek aesthetics to fit any use case



### Software

Performance software from an all US-team and trusted by leading global partners for its real-world reliability



### Service

Project management, electrical, and integration expertise from years of hands-on experience



### Support

Superior uptime combined with both remote diagnostics and on-site maintenance from an all US-based team

**With the most comprehensive EV charging solution in the industry, Lynkwell Upgrade™ provides complete support and superior value compared to other offerings on the market.**

## Lynkwell Upgrade™ Package

In all Lynkwell Upgrade™ packages, the following are always included:

- Two XLink™ Level 2 AC Chargers
- New ViaLink Universal Pedestal™ (Cable Management Option)
- New Charger Installation
- Station Activation via QuickLink™
- **EVSE-360™** 5 year parts and labor protection program
  - ViaLink™ site host and network access
  - Remote monitoring & diagnostics service
  - Part, shipping, and labor protection program
  - Full value coverage
  - Revenue reimbursement
  - Underwritten by an A+ rated insurance company
  - 24/7 US-based support for you and your EV drivers



For coverage beyond 5 years, sign up for

- **Lynkwell Lifetime™**

**First and only lifetime warranty on a commercial EV charger**

The Lynkwell Upgrade™ offering provides significant savings over MSRP and competitor products by bundling hardware, software, service, and support. Lynkwell offers a range of payment options. Talk to a Lynkwell team member to learn more.

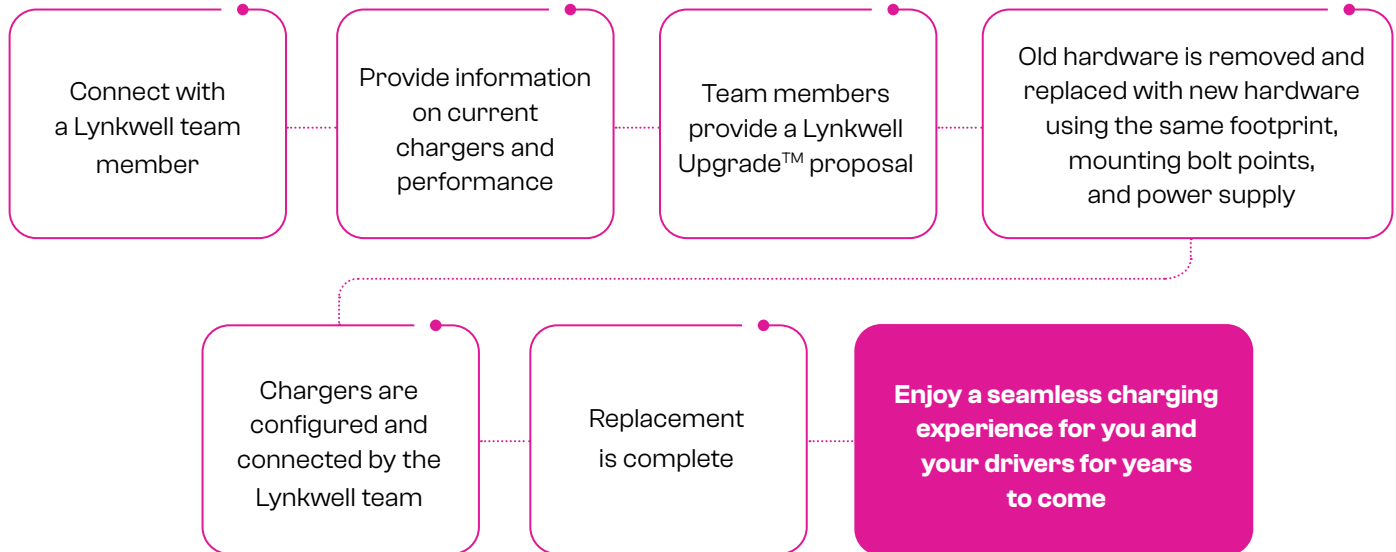
93%

**of failed EV charging sessions are caused by station connectivity or internal station faults\*** | \*Car and Driver

Lynkwell Upgrade™ provides >99.99% software uptime with industry-leading remote monitoring and diagnostic service included plus a multi-carrier SIM card for superior connectivity.

## A Simple Solution, Sophisticated Results

Lynkwell Upgrade™ was designed to provide current charging site hosts with a simple way to upgrade their entire charging experience.



The Lynkwell Upgrade™ process was designed to be done in as little as an hour.

### Purpose-Built Hardware

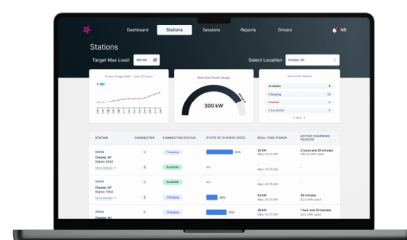
The Lynkwell Upgrade™ offering combines Lynkwell's XLink™ charger and ViaLink Universal Pedestal™ and ViaLink Universal Retractor™ system to create a sophisticated packaged that was designed to easily replace low-performance chargers.



### Performance-Driven Software

Lynkwell's comprehensive software solution gives EV charging destinations maximum performance with minimal effort.

- >99.99% software uptime
- Easily set pricing and create specific driver groups
- Provide app-free capabilities via our guest charging feature



# The Lynkwell Upgrade™ Package

Get rid of those broken-down chargers and upgrade your EV experience. Packages include:

- Two XLynk™ Level 2 AC Chargers
- New ViaLynk Universal Pedestal™ (Cable Management Option)
- New Charger Installation
- Parts and Labor Protection Program
- Full Value Coverage
- Revenue Reimbursement
- Remote Monitoring & Diagnostics Service
- ViaLynk™ Site Host and Network Access

# Lynkwell Upgrade™ Payment Plans

Different Payment Options

One-Time Upfront Payment	Down-Payment + Subscription
\$	\$\$
Lowest Total Cost	Reduce \$ Needed Upfront

Same Lynkwell Service



Dual Port Package  
(Dual Port XLynk)

Dual Port Package with Cable Management  
(Dual Port XLynk)

# Don't Miss Out on Revenue

Don't let low-performing chargers lead to missed opportunities - being a charging destination can be a powerful channel for direct and indirect revenue streams.

- Direct revenue when charging users

Increase spend per visit
- Attract new customers

Deepen brand loyalty
- Retain current customers

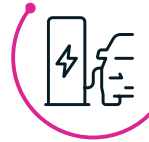
Demonstrate sustainability commitments

## The Lynkwell Upgrade™ Difference



### Dynamic Local Load Management

Reduce installation costs while maximizing charging speed



### Guest Charging

No apps. No accounts. Just hassle-free, driver-friendly payments



### EZ-Swap Faceplate™

Broken faceplate? Anyone can replace it in <5min!



### Built to Last

XLynk and Cable management system rigorously tested for long-term reliability



### Driver Discount Groups

Customize pricing for different groups of drivers



### Open Hours

Get control over when people can charge at your stations

## About Lynkwell

Lynkwell is a leading energy infrastructure development company focused on connecting renewable generation, battery storage, utilities, and microgrids with next-generation fueling technologies. Ranked as one of the fastest-growing private companies in the United States for the last three years, Lynkwell's leadership is bolstered by its top 10 nationwide cloud-based EV charging software platform which hosts dozens of EV charging networks and manages 10,000 assets. With a curated catalog of more than 500 products from leading global OEMs plus its own XLynk™ charger, Lynkwell's unique combination of full deployment solutions and energy integrations gives all clean energy stakeholders the power to thrive. Since 2016, the company has been instrumental in establishing private and public charging solutions and supporting infrastructure to empower America's growing clean energy revolution.

### All USA-Based Team



Lynkwell reserves the right to alter product offerings and specifications at any time without notice. Lynkwell disclaims any and all liability for errors, inaccuracies or incompleteness that may appear in this document. This document does not expand or otherwise modify Lynkwell's terms and conditions or product warranty expressed therein.

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